NAVIGATING THE **DENTAL TRANSITION MINEFIELD** 7 AGD 2016 **HOURS**

WHETHER YOU OWN OR PLAN TO OWN A DENTAL PRACTICE, THIS SEMINAR IS FOR YOU!

This will be an in depth look at the many issues you face when selling or purchasing a dental practice, entering in to a partnership buy-in or becoming an associate with an option to buy the dental practice in the future.



Patrick J. Wood **DENTAL ATTORNEY**



Art Wiederman DENTAL CPA



Kathleen Johnson **MANAGEMENT CONSULTANT**

October 21, 2016 8:30 registration • 9:00–3:30pm

BENCO DENTAL SUPPLY COMPANY

3590 Harbor Gateway N., Costa Mesa, CA 92626 • 714-259-0505

Three of the leading experts in dental practice transitions will point out the many issues you will face when attempting to sell or acquire a dental practice. Areas of discussion will include:

- Evaluating books and records
- Analyzing the dental software and charts
- Lease issues which can destroy your investment
- Pitfalls in the purchase agreement
- Tax ramifications of sale or purchase
- Continuing to practice dentistry after a sale
- Restrictive covenants and covenants not to compete
- Financing issues

and many other topics...

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